



## **2024 Non-Profit Information Sessions**

Non-Profit Information Sessions via Zoom: Feb 1 and Feb 5

### **Agenda**

- Welcome
- What is Impact 100?
- What are the Key Components of Our Grant Process?
- •What are the Dates To Keep in Mind?
- A quick peek at how to download the LOI from Google Docs
- •What are Your Questions?



Through a rigorous process, the Grants Committee selects finalists. Then the entire membership votes to award the \$100,000 Impact Grant to a well deserving Non-Profit.

If funds are available,

we award additional grant/s.



# Our Model is Simple











At Least 100 Women Come Together Each Woman
Donates \$1,000

\$100,000 is donated to a Local Charity



### Impact 100 East Bay is in its Eighth Grant Year of Giving

- Based on the Impact 100 model and utilizing processes & lessons learned from existing chapters, we formed in 2016, and made our first grant in 2017. Our Mission is to unite women in our community to make a significant difference in the lives of those in need.
- Our **Goal** is to *collectively raise funds* to support unmet charity needs in Alameda and Contra Costa counties and raise awareness for deserving organizations.
- By working together and combining our resources, we strive to provide transformational grants each year to local non-profits aiding our communities and their residents.



## Our Impact in the East Bay

\$187,000

#### 3 Grants!

**Robotics career** training for low-income female high schoolers



**Pro-bono lawyers** supporting trafficked survivors



**Unused food** redistributed to those



\$125,000

**2 Grants!** 

residents

16,000 Breakfast meals for elderly residents

**Youth literacy** nroarame



Re-building businesses



Science education for K-5th Graders

\$160,000

**3 Grants!** 



**Dental services for** 200+ low-income

Dentists on Wheels

MEALS WHEELS DIABLO REGION

Train trafficked

\$55,000

women in computer skills



Roadmap to college for at-risk youth

\$103,000



\$108,000

Mental health

therapy

for

foster youth

Covenant House California

\$109,000

Mental health

program

for

homeless

vouth

2020

2021

2017 2018 2019

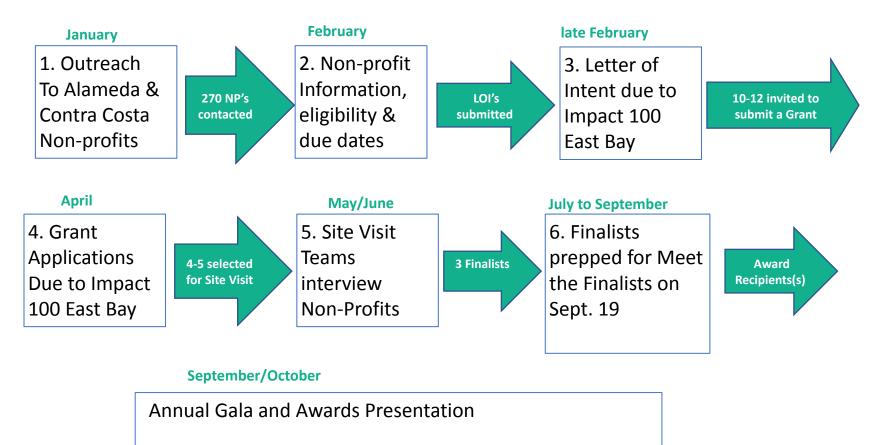
2022

2023

| Impact 100 East Bay

#### **Apply for a Grant**

#### www.impact100eastbay.org c





#### **Our Grant Process**

- Non-profit organizations in Contra Costa and Alameda counties are encouraged to submit Letters of Intent (LOIs) with a high level description of their proposed project. The LOI blank will be provided on our web site.
- Volunteer Grant Committee evaluates the LOIs and invites ~12 organizations to submit full grant proposals.
- Selected organizations prepare and submit detailed Grant Proposals, which will be provided on our website.
- Volunteer Grant Committee evaluates and debates the merits of each grant proposal and selects 3-5 for site visits.
- 4-10 members of the Grant Committee conduct site visits and select 3 Finalists.
- With help from the Grant Committee, the Finalist organizations prepare a Wish List, video and Executive Summary, of their organization and project that is distributed to the entire membership. We help with "dress rehearsals", if desired.
- Each Finalist presents a short (5 minute) video and (10 minute) presentation to the entire membership at the "Meet the Finalists"
   Event
- All members vote determine the Grant Recipient! The Grant(s) are announced at the Grant Celebration in late September.



#### **We Accept Applications in 5 Focus Areas**

- ARTS & CULTURE Programs and projects that cultivate, develop, educate and improve the cultural climate in Alameda and/or Contra Costa County.
- EDUCATION Programs and projects that further the ability to educate and improve education in Alameda and/or Contra Costa County.
- ENVIRONMENT and RECREATION Programs and projects that promote and enhance environmental and recreational equity in Alameda and/or Contra Costa County.
- FAMILY Programs and projects that strengthen and enhance the lives of children and families in Alameda and/or Contra Costa County.
- HEALTH & WELLNESS Programs and projects that positively impact the mental or physical health and wellness of the people in Alameda and/or Contra Costa County.



#### **We fund Local Projects from Local Organizations**

- Applicants Must Meet Eligibility Requirements:
  - Be recognized as tax-exempt under Section 501 (c) (3) of the IRS code;
  - Expend funds, maintain an office and serve residents of Alameda and/or Contra Costa counties;
  - Maintain appropriate financial health and demonstrate organizational strength;
  - Identify a new initiative, or expansion of an existing initiative, or a new or expanded collaborative effort of several non-profits, that:
    - fits one of our focus areas;
    - targets a defined population;
    - executes over a defined duration with defined, measurable goals;
    - uses the full grant amount (or if part of a larger project, can confirm other financial sources);
    - drives a high-impact, transformational outcome;
    - expends funds within 24 months of the first grant installment;
    - plans for **sustainability**; and
    - agrees to provide progress reports to Impact 100 East Bay.



#### **We Fund Projects, NOT Organizations**

#### Ineligible expenses include:

- General operating expenses or overhead;
- General construction or renovation;
- General capital campaigns. A project may require purchasing some assets which, if not significant in dollars, may be acceptable
- General advertising, but informational pamphlets, etc., may be OK
- Debt reduction, operating deficits, interim/bridge financing, or endowment funding;
- Individual or private foundations;
- Activities that are religious, partisan, fraternal, sectarian, legislative or political in nature;
- Annual appeals, fund drives, fundraising events;
- Legal expenses incurred in any action by or against the organization; or
- Programs/projects/initiatives that unlawfully discriminate based on age, race, national origin, ethnicity, gender, disability, or sexual orientation.



### **Tips and Pointers for Success**

- Your application should be a common sense explanation of your organization and project
  - Your story should have a simple, clear, and concise message that is easily understood
  - Write as if we know absolutely nothing about your organization, what you do, or your project
  - Your mission statement helps tell us who you are
- If you have \$300,000 project and our grant is \$100,000, our members may not see much impact.



## **2024 Key Dates**

Feb 1 and 5: Non-Profit Information Sessions

February 13: Impact and Community Grant Announcement ("Big Reveal")

February 23: Letter of Intent (LOI) due to us

March 25-27: Invite selected NP's to submit a Grant Application

April 19: Grant Application and Financials due to us

May 13-14: Advise Semi-Finalists

May 17: Site Visit Information Session

May 20-June 15: Conduct Site Visits

July 10-Sept 9: Prepare Finalists for "Meet the Finalists" Event (Wish List, Executive

Summary, video & presentation)

September 19: "Meet the Finalists " Event

September 29: Gala Celebration and Award Announcements



#### **What are Your Questions?**



Thank you for what you do for our community.